



LONGO for DRIVES

Select . . . LONGO for SYSTEMS

YOU GET:

- ✓ Applications Engineers available to answer your questions.
- ✓ Broad-based Systems knowledge/experience in all facets of solid-state drives (AC, DC, Vector and Mechanical VSD's).
- ✓ Choice of manufacturers to meet your requirements.
- ✓ Large inventory of DRIVES and Inverter Duty Motors.
- ✓ Systems Design & turnkey installations capabilities
- ✓ Know-how in all major industries - from water pumping to conveyor duty.
- ✓ Application seminars available for your staff.
- ✓ Energy conservation audits and payback analyses for DRIVES and Motors; latest information on utility rebate programs.

LONGO's Supporting Divisions . . . Give you single-source responsibility

- ❑ **AES** - All Equipment Sales provides in-house Applications Engineering on all solid-state DRIVES.
- ❑ **LESCO** - Longo Engineered Systems Co. designs and installs complete DRIVE systems. Ask for case histories.
- ❑ **On-Site Service** - a qualified staff of Electronics Technicians to troubleshoot, repair and maintain your DRIVES . . .24 hours.
- ❑ **Servicenters** - rebuild, rewind, repair, balance your inverter duty motors. Ask about our exclusive inverter duty-rewind system; *the first and only one in the service industry.*



A LONGO AFD Turnkey Installation

MAJOR ADVANCEMENT: Flux Vector Drive design can replace your DC Motors or Clutch

Longo Engineers are convinced that **now is the time** for you to seriously consider the Vector Drive for constant torque variable speed loads.

Call us now to set up an engineering dialogue on this major break-thru in electrical power technology. Become a leader in productivity!



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Since 1945