

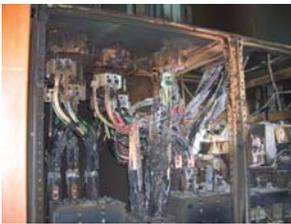


# LONGO

## LINE TO LOAD

# MAJOR CRISIS RESPONSE

## Extraordinary Events...Extraordinary Response

| EVENT  | RESPONSE  | TURNAROUND |
|--|---|------------|
|  <p><b>ELASTIMOLD</b><br/>Hackettstown NJ<br/>Flood waters entered this manufacturing facility and shorted out a 3500kva transformer causing a violent rupture spewing oil that caught fire. Fire caused extensive damage to the entire power distribution area.</p> | <p>Within 90 minutes a Longo technician was on site determining the immediate needs. Within 4 hours 18 technicians were on site isolating damaged equipment and analyzing the rest. At 6 hours two generator trailers were on site and an extensive labyrinth of cables were being run. 6,000 feet of conduit for the cables was needed since a replacement buss was not available.</p> | 18 days    |
|  <p><b>CONTINENTAL PLAZA</b><br/>Hackensack, NJ<br/>A 13 story, 3 building office complex had a buss failure and entire 13 story buss system was completely destroyed by the fire departments efforts. All tenants were removed until repairs could be made.</p>    | <p>Complete demolition and removal of the buss structure, installed 5,000 feet of metal conduit and 15,000 feet of cable so each floor would receive their power direct from the basement power source eliminating the buss configuration. Teams of 15-20 technicians rotated 12 hour shifts 24/7. Fire stops were required throughout</p>  | 26 days    |
|  <p><b>PASSAIC VALLEY SEWER COMMISSION</b><br/>Newark, NJ<br/>Sandy flooding completely inundated the complex destroying or damaging 350 motors and over 250 switchgear.</p>   | <p>In house field service crews responded even before the storm had abated. Working in black, fetid flooded underground areas teams and shop personnel worked 24/7 for weeks to remove and repair damaged equipment. Longo was able to bring in 40 out of state technicians to handle the in shop repairs. New equipment was expedited from across the US</p>                           | 35 days    |
|  <p><b>API FOILS</b><br/>Rahway, NJ<br/>One of three old single phase transformers failed compromising entire plant production.</p>  | <p>Once Longo confirmed the failure of the 40 year old unit it was decided to pull all three transformers and replace them with one 480 volt unit. Longo quickly established generator power to get the plant up and running, ordered the replacement transformer and completed the changeover in a matter of hours when the new unit arrived.</p>                                      | 6 days     |

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