



More and more companies, utilities and industries are finding Longo to be a unique resource. At Longo, we have the persistence, diligence and the expertise to provide you with the right answers to your pump and fluid management concerns. But, beyond our experience is one overriding reason to utilize Longo as your pump resource...

Longo responds.

Longo provides a complete lineup of new pumps, pump parts, plus complete pump service. This ranges from our superior in-house remanufacturing capability to timely on-site field service.

NEW PUMP SALES

Through its expanding network of suppliers Longo provides pumps from the steadfast 2hp submersible to 2500hp vertical turbine monster pumps for special applications. We promptly respond to bids and requests for estimates based on your specs or provide alternative recommendations that make savings and security sense.

Reliability, performance and longevity are inextricably tied to the right pump, the right power and the right application. If your pumps are not properly matched to the environment or usage, you could be wasting considerable time and money, either with overpowered and under-utilized pumps or marginal pumps that simply wear out far too soon.

Longo doesn't just sell you a pump and walk away; we provide the back up to ensure your systems stay functional and secure.

FIELD SERVICE

At Longo, the 24/7 clock starts when you place a call to us, not when someone can get there, not when you can get the pump to us and not "the next business day." A fleet of over 18

Longo vehicles, including a 5 ton crane truck, are available for a prompt and safe response.

Our field technicians have the expertise to diagnose and determine what is needed in order to get you back up and running. In constant contact with our engineering staff, the field techs make intelligent decisions on the spot, meaning there are no guesses when you need answers.

VIM®, Vibration Information Management, is another aspect of Longo's on-site service. Analysis of vibration and alignment can prevent untimely failures and costly repairs. Included in a Predictive Maintenance program, VIM® provides you with critical data on the status of your pumps and other rotating equipment. Establishing a base line of performance enables you to see trouble spots as they exist and head off disasters by timely maintenance.

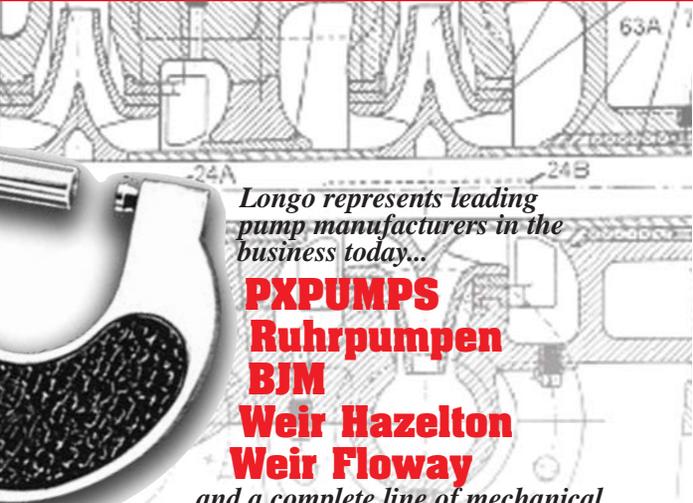


REMANUFACTURING

Our 75,000 sq. ft. in-house facility is capable of stripping down, repairing and reassembling every configuration of pump, including the custom and the exotic. Our experience tells the story with engineers and craftsmen working together to quickly resolve unforeseen problems, or meet a critical reinstallation date.

Since pumps have been referred to as "motors with impellers" who better to tend to your pumps than the one company that is legendary in motor repair and remanufacturing...Longo.

PUMP REMANUFACTURING PUMP PARTS PUMP INS



Longo represents leading pump manufacturers in the business today...

PXPUMPS
Ruhrpumpen
BJM
Weir Hazelton
Weir Floway

and a complete line of mechanical seals that confirm our commitment to the pump industry.

Delta
Burgmann



PUMPS, just one part of Longo's electrical-mechanical sales and service program that includes motors, switchgear, fans, blowers drives, and transformers.

the LONGO advantage

The Largest Independent Electrical-Mechanical Sales & Service Firm in the Tri-State Area

LONGO

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Wharton, NJ 07885
973-537-0400

Other Locations:

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pumps

**We
sell,
remove,
repair,
install, test,
balance, and
field repair.**



LONGO
Since 1945.

