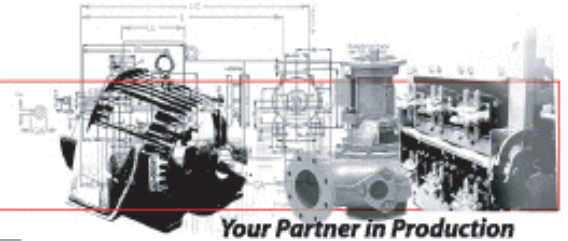


The Tri-State Area's Leading Electrical & Mechanical Sales and Service Company



## Field Service: The Ultimate Road Trip

*When there is a problem with an 8 ton generator attached to a 120 ft., 7 ton prop, on top of a 300 ft high pole...who else do you call, but Longo!*

On May 20, 2004 two Longo Field Service technicians from our Wharton, NJ facility must have thought they were in an episode of Twilight Zone. Instead of being mired down with a submersible pump in an elevator shaft in NYC or doing a sensitive motor installation in a blistering hot plant in Kearney, NJ they were standing among giant windmills in the desert hills of California.

The technicians were there as part of our agreement with Hitachi America, Ltd who is responsible for the performance of these alternative power sources. Longo was a logical choice since our expertise in motors and generators is well known.

However, trouble shooting problems 3,000 miles from our Wharton, NJ facility takes technicians who are on top of their game when it comes to diagnosis and field repairs. The Longo team had the problem under control fairly quickly and the modifications were completed promptly.

In the near future Hitachi will be installing similar wind driven generators on the east coast and, of course, Longo will be there too. Our technicians are developing a certain reputation as the ones to call when the unusual is required.

